Operating Summary



There are 34 hotels in the Group's portfolio and the operating summary includes hotels in which the Group has an equity interest.

| | | | | YTD June 2021 | 2021 YTD June 2020 | | | |
|--|------------------|-----------------|----------------------------|--------------------------------|--------------------|----------------------------|--------------------------------|------------------|
| | Ownership (%) | Number of Rooms | Occupancy ¹ (%) | Average Room Rate (US\$) | RevPAR (US\$) | Occupancy ¹ (%) | Average Room Rate (US\$) | RevPAR (US\$) |
| ASIA | | | | | | | | |
| Mandarin Oriental, Hong Kong | 100.0 | 494 | 27.3 | 307 | 84 | 10.4 | 423 | 44 |
| Mandarin Oriental, Tokyo ² | 100.0 | 179 | 21.4 | 444 | 95 | 41.3 | 609 | 252 |
| Mandarin Oriental, Jakarta | 96.9 | 272 | 47.7 | 79 | 38 | 20.7 | 107 | 22 |
| Mandarin Oriental, Singapore | 50.0 | 527 | 19.7 | 197 | 39 | 21.5 | 328 | 71 |
| Mandarin Oriental, Bangkok | 47.6 | 331 | 8.4 | 260 | 22 | 11.0 | 751 | 83 |
| Mandarin Oriental, Kuala Lumpur | 25.0 | 629 | 14.0 | 132 | 18 | 24.2 | 141 | 34 |
| EUROPE | | | | | | | | |
| Mandarin Oriental Hyde Park, London ³ | 100.0 | 181 | 13.7 | 1,111 | 152 | 48.1 | 1,022 | 491 |
| Mandarin Oriental, Munich ⁴ | 100.0 | 73 | 15.3 | 855 | 131 | 58.6 | 884 | 518 |
| Mandarin Oriental, Paris ⁵ | 100.0 | 135 | 12.7 | 948 | 120 | 35.8 | 977 | 350 |
| Mandarin Oriental, Geneva ⁶ | 100.0 | 178 | 19.5 | 543 | 106 | 34.7 | 516 | 179 |
| Mandarin Oriental Ritz, Madrid ⁷ | 50.0 | 153 | 21.5 | 1,057 | 228 | N/A | N/A | N/A |
| AMERICA | | | | | | | | |
| Mandarin Oriental, Boston ⁸ | 100.0 | 148 | 24.1 | 600 | 145 | 28.1 | 570 | 160 |
| Mandarin Oriental, Washington D.C.9 | 100.0 | 373 | 18.0 | 326 | 59 | 46.0 | 274 | 126 |
| Mandarin Oriental, New York 10 | 25.0 | 244 | 40.7 | 914 | 372 | 50.0 | 755 | 377 |
| Mandarin Oriental, Miami 11 | 25.0 | 326 | 54.6 | 526 | 287 | 74.3 | 563 | 418 |

Occupancy is calculated based on the number of occupied rooms out of the total number of available rooms in which the hotel is in operation during the period.

² Mandarin Oriental, Tokyo closed between 9th April and 6th July 2020 due to the COVID-19 pandemic.

³ Mandarin Oriental Hyde Park, London closed between 31st March and 22nd July 2020 due to the COVID-19 pandemic.

⁴ Mandarin Oriental, Munich closed between 27th March and 29th September 2020 due to the COVID-19 pandemic.

⁵ Mandarin Oriental, Paris closed between 27th March and 26th September 2020 due to the COVID-19 pandemic.

⁶ Mandarin Oriental, Geneva closed between 27th March and 14th June 2020 due to the COVID-19 pandemic.

⁷ Mandarin Oriental Ritz, Madrid closed for restoration on 28th February 2018 and re-opened on 15th April 2021.

⁸ Mandarin Oriental, Boston closed between 26th March and 9th September 2020 due to the COVID-19 pandemic.

⁹ Mandarin Oriental, Washington D.C. closed between 26th March and 23rd August 2020 due to the COVID-19 pandemic.

¹⁰ Mandarin Oriental, New York closed between 26th March 2020 and 31st March 2021 due to the COVID-19 pandemic.

¹¹ Mandarin Oriental, Miami closed between 26th March and 30th June 2020 due to the COVID-19 pandemic.

Development Portfolio



The following 21 hotels and 13 Residences at Mandarin Oriental are expected to open in the next five years.

Asia

Mandarin Oriental Qianmen, Beijing

72 courtyard suites located in a traditional hutong quarter, providing a rare opportunity to experience living in an authentic Beijing residential district, close to Tiananmen Square.

Mandarin Oriental, Da Nang

A luxury waterfront resort comprising 69 villas and 18 Residences at Mandarin Oriental, ideally located on a spectacular beach in one of Vietnam's most popular leisure destinations.

Mandarin Oriental, Hangzhou

A 194-room hotel in the new Westlake 66 luxury commercial and retail complex, located close to the West Lake, an UNESCO World Heritage Site and one of China's primary leisure destinations, with easy access to the city's principal business hubs.

Mandarin Oriental, Makati

A 275-room hotel located within the Ayala Triangle in Manila's central business district of Makati.

Mandarin Oriental, Nanjing

A 106-room hotel located in a premier mixed-use development on the Qinhuai River, in close proximity to historic landmarks including the Gate of China, which forms part of one of the longest ancient city walls in the world.

Mandarin Oriental, Phuket

A 105-room beachfront resort located on the island's west coast in picturesque Laem Singh Bay on Millionaire's Mile, with panoramic views of the Andaman Sea.

Mandarin Oriental, Saigon

A 228-room hotel located in a mixed-use development in the heart of Ho Chi Minh City, close to key landmarks.

Mandarin Oriental, Shenzhen

A 178-room hotel situated on the top of an impressive 400-metre tower, with outstanding views of the city skyline and surrounding city parks.

Europe, Middle East and Africa

The Residences by Mandarin Oriental, Barcelona

34 luxury residences housed in a 20-storey tower, in a prime location a short walk from Mandarin Oriental, Barcelona.

Mandarin Oriental Downtown, Dubai

A 259-room hotel and 266 Residences at Mandarin Oriental, located on Sheikh Zayed Road, with views over downtown Dubai and direct access to the area's business and leisure attractions.

Mandarin Oriental Bosphorus, Istanbul

A 106-room hotel prominently located on the banks of the Bosphorus, with panoramic vistas of the famed strait, surrounding hills and the city's historical sites.

Mandarin Oriental Etiler, Istanbul

A 158-room hotel and 251 luxurious Residences at Mandarin Oriental, located within three standalone towers in the prestigious Etiler district of Istanbul.

Mandarin Oriental Mayfair, London

A 50-room boutique hotel and 80 Residences at Mandarin Oriental, located on Hanover Square in the heart of London's Mayfair district.

Mandarin Oriental Palace, Luzern

A re-branding of the iconic Hotel Palace Luzern, currently closed for renovation. This 136-room hotel is located on the shores of Lake Lucerne, with excellent lake and mountain views.

Mandarin Oriental, Moscow

A 65-room hotel and 137 Residences at Mandarin Oriental, in a prime riverfront location on the Sofiyskaya embankment in the heart of the city, directly facing the Kremlin.

Mandarin Oriental, Muscat

A 150-room resort and 150 Residences at Mandarin Oriental, located on the beach in a prime city location, with views over the Arabian Sea.

Mandarin Oriental, Tel Aviv

A 225-room hotel and 231 Residences at Mandarin Oriental, in an unrivalled waterfront location overlooking one of the city's pristine beaches.

Mandarin Oriental, Vienna

A 151-room hotel and 17 Residences at Mandarin Oriental, housed in a heritage building within the Ringstrasse in District One of Vienna, within easy walking distance of the city's major attractions.

Mandarin Oriental Savoy, Zurich

A re-branding of the historic Savoy Baur en Ville, which will undergo a two-year closure for renovation. This 80-room hotel is situated within the main business centre, close to the city's leisure attractions and a short walk from Lake Zurich.

Development Portfolio Continued

America

Mandarin Oriental, Boca Raton

A 163-room hotel and 88 Residences at Mandarin Oriental, as part of a mixed-use complex, surrounded by Boca Raton's most affluent, residential neighbourhoods and a short walk from miles of pristine beaches.

Mandarin Oriental, Grand Cayman

A 100-room beachfront resort and 89 branded Residences at Mandarin Oriental, situated on 67 acres at St James Point, on the southern shore of the island.

Mandarin Oriental, Honolulu

A luxury 125-room hotel and 99 Residences at Mandarin Oriental, located on the Hawaiian island of Oahu, in the heart of the Ala Moana District.

Mandarin Oriental Residences at 685 Fifth Avenue, New York

69 luxurious residences located on Fifth Avenue New York, housed in an elegant 1920's building on the corner of Fifth Avenue and 54th Street.

Opening dates are determined by each project's owner/developer. All of the above projects will be managed by Mandarin Oriental Hotel Group with no equity investment from the Group.

Room numbers reflect the latest estimate from each project's owner/developer, and may therefore differ from the original announcements and the final number once the project is completed.